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JID INVESTMENTS LC COMPANY OVERVIEW

JIDI



Disclaimer

The data/details provided herein are for info purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any securities relating to any of the products referenced in this presentation, notwithstanding that any such securities may be currently being offered to others.

Investment in a real estate opportunity is suitable only for accredited and/or sophisticated investors who fully understand, and are willing to assume, the risks involved in such opportunity.

Private Money and Equity Investments, by their nature, involve a substantial degree of risk, including risk of total loss of an investor's capital.

Investors should inform themselves and take advice as to any applicable legalities, taxation, and exchange control regulations in countries of their citizenship, residence or domicile which might be relevant to the subscription, purchase, holding, exchange, redemption or disposal of any investments.

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Estimates and assumptions used in this presentation may vary on actual investment opportunities offered by JIDI.

JIDI

"A Real Estate Investment and Financial Services Company"

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THE OPPORTUNITY

Equity Requirements

Lenders typically require 30-40% in equity funding to finance real estate projects. This funding can range from seven to eight figures

Challenge #1

Raising internally depletes resources, requires a "handson" approach with private investors, and limits the # of projects to acquire

Traditional Fundraising

Real estate companies raise equity internally, from private investors or from large-scale Institutional Private Equity (PE) firms

Raising funds through PE firms requires significant time and approvals while meeting parameters. PE firms also have higher minimums (e.g., \$10M+)

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Challenge #2

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did Raising

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Database of approved investors

Seasoned Firm with 12+ years of experience

Highly attractive Investor Returns 15-20% IRR JID Investments, LLC

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THE RESULTS

reduced company equity requirements

- shorter timelines to secure equity
- real estate companies acquire more projects
- reliable equity partner earning targeted returns

Who we are

JIDI is a private money and real estate investment firm designed to secure high yield returns while limiting risk

Primary Markets include: Washington DC, Virginia, Maryland, Ohio, North & South Carolina, Georgia, Florida, Tennessee

Where we Invest

EXECUTIVE SUMMARY

Our Performance

Successfully completed 18 projects since inception (April 2013), funding \$11.5M+ on those investments with profits of \$6.6M+

Over 200 accredited & sophisticated investors available to review project offerings for investment consideration. IIDI

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Our Current Portfolio

Currently investing \$27.6M on 13 projects including new construction of mixed-use multifamily and retail (including two Opportunity Zone (OZ) investments)

JIDI Family of Investors How we Serve You

Providing pre-screened investment opportunities with quarterly updates and annual tax reporting through the Juniper Square portal

COMPETION AND MARKETSIZE

Competition

Debt Lenders Banks, financing institutions, private lenders (short-term projects) offering competitive rates in Senior Position

Equity Funding

Individual/smaller groups (smaller projects) and Institutional Equity, Family Office (mid/large development, commercial projects, and multi-unit/long-term projects)

Individual/smaller groups can be limited on larger raises (\$1M+). Institutional equity offers lower rates and raise larger amounts of equity, but tyypically have higher minimums (start at \$10M+)

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Market Size

Equity Funding & Private Money **JIDI** partners with Companies requiring equity or private money between \$1M - \$5M+ on commercial and mixed-use projects

JIDI Competitive Niche

MEET OUR TEAM





Chief Operating Officer Co-Managing Principal

John Rubino 703.250.1708 jrubino@jidinvestments.com

Chief Financial Officer Co-Managing Principal

David Shatz 703.250.1708 dshatz@jidinvestments.com

20 years of Honorable Service as a US Naval Officer **BS in Business Administration** MAS in Aviation Aerospace Management 20 years' experience as a Private Investor

BS in Business Administration with concentrations in Accounting & Finance **Owned David H. Shatz & Associates Inc, a** public accounting firm from 1990 - 2022

30+ years of business experience



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Director **Investor Relations**

David Rutherford 703.250.1708 drutherford@jidinvestments.com

22 years in the US Intelligence Community MBA in Hospitality Management Master's in Finance (MiF) Leads investor project reporting, communications & Juniper Square Portal

INVESTMENT FOCUS MARKETS



JID Investments, LLC JIDI "A Real Estate Investment and Financial Services Company" **MID-ATLANTIC & SOUTHEAST** Maa Connecticut Rho **13 Active Projects** New Jersey Delaware 7 Maryland \$27.6M+ Invested **5 Sponsor Partners 5 New Construction** Mixed-use

4 Multifamily in Lease-up

2 Opportunity Zone

Investment Asset Classes

Residential Renovation

Mixed Use Development



Student Housing Storage Value-Add



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New Construction Multifamily

Opportunity Zone

COMPLETED PROJECT INVESTMENTS

	Asset	Investment (\$)	Timeline	Profit (\$)	Total Return
Georgia	SFH/Rehab	\$100,000	4 months	\$23,600	24%
Maryland	SFH/Rehab	\$152,000	10 months	\$48,330	32%
Maryland	SFH/Rehab	\$200,000	17 months	\$20,000	10%
Wash DC	Dev/Condo	\$500,000	19 months	\$231,439	46%
NC	SFH/Rehab	\$51,492	4 months	\$12,795	25%
NC	SFH/Rehab	\$71,000	6 months	\$15,000	21%
NC	SFH/Rehab	\$104,000	6 months	\$18,720	18%
Virginia	SFH/Rehab	\$140,000	6 months	\$27,000	19%
Wash DC	Dev/Condo	\$750,000	32 months	\$637,062	85%
SC	Land Acquis/Sale	\$38,500	4 months	\$16,000	43%
Wash DC	Dev/Land	\$1,000,000	20 months	\$507,007	51%
Wash DC	Dev/Land	\$400,000	15 months	\$160,000	40%
Wash DC	Dev/Land	\$1,350,000	6 months	\$160,000	12%
SC	SFH/Rehab	\$100,000	6 months	\$18,000	18%
Wash DC	Dev/Condo	\$1,510,042	12 months	\$357,564	25%
Wash DC	SFH/Rehab	\$100,000	8 months	\$25,186	25%
SC/NC	Value Add/MF	\$500,000	23 months	\$133,000	27%
Wash DC	Dev/Condo	\$4,440,000	67 months	\$4,225,500	123%

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OUR INVESTMENT PROCESS

Individuals/groups joining our "Family of Investors"

• have access to project packages

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- partcipate in project site visits
- receive new offerings for investment consideration

Prospective investors can register via our Accredited Investor Questionnaire.





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INVEST WITH JIDI

RECEIVE NEW OFFERINGS

APPROVAL AND WELCOME

INVESTOR REGISTRATION

COMPANY ENGAGEMENT

INITIAL INTRODUCTION

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INVESTOR RETURNS

JIDI offers units of investment for each offering, ranging from \$25k -\$50k per unit

JIDI Management invests personally on every new offering

Investor returns typically include a 10 – 12% Preferred Return, and combined with Profit Splits, yield between 15 – 20% IRR

Typical Waterfall

Investment Opportunity Example \$3M total Raise; 25% IRR Project Level 3 year term; 12% Preferred Return; 70/30 Split; 17.5% IRR **Unit Amount: \$50k**

Investment Amt

Preferred Return

Profit Split

Total Profits



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10-12% Preferred Return

Return of Investment Capital

70/30 Split on remaining profits (in favor of JIDI investors)

	YRI	YR2	YR3	TOTAL
	\$50,000			\$50,000
٦	\$6,000	\$6,000	\$6,000	\$18,000
				\$13,650
				\$31,650

For Illustration Purposes Only

Investment Sourcing Options





Financial Trusts



Mixed Residential Condo & Commercial Retail



1. The Location

The site is just two blocks from the new planned \$300 million DC United Soccer Stadium, Washington Nationals Baseball Stadium and \$600 million Phase 1 replacement of the South Capitol Street Bridge that crosses from DC to Maryland.

2. The Property

The waterfront property sits on a corner lot at 110,000 square feet of residential density and is located at the southernmost tip of SW DC on the Potomac and Anacostia Rivers which offers the location unmatched water views of both rivers.

3. The Project

The developer constructed 110 luxury condominiums including two-level underground parking for 110 spaces. The constructed building also houses ~2,000 sqft of main floor retail space.

4. The Investment

JIDI was one of five equity partners and funded over \$1M of the equity on the acquisition, development and pre-construction phases with over \$3.4M to the construction phase for the project.

5. The Results

The project extended beyond initial timelines mainly due to Covid-19 impacts to both the national and regional real estate markets. Investor exit ROI ranged between 12-16% on the 67-month project. Closeout was in August 2022. JID Investments, LLC

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Condo Development





The property is nestled the Columbian Heights neighborhood just moments away from restaurants/cafes, metro/public transportation, shopping, & recreational parks. Apex is also only 2 miles north of the main business district of DC and in high demand by young professionals seeking the Live, Work, Play environment.

The Apex was a joint venture with Capital City Real Estate. Once planning & permitting were completed, the structures were torn down to allow for the construction of the 20-unit luxury condominium complex underground parking

JIDI provided 50% of the total equity. The developer provided 25% and a third party provided 25%. JIDI earned 84.9% over the 32-month project (31.9% annualized). Total condo sales equaled \$11.3M while total returns to JIDI investors exceeded 21% ROI with overall investor profits exceeding initial estimates by over 60%.



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The Location «

The Project ≪

The intent of this project was to take down two row houses on two adjacent lots and develop/build twenty (20) individual residential condominium properties along with ten (10) underground parking spaces.

The Partnership and Scope «

The Investment and Results «

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CONTACT INFO



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We look forward to working with you





